

ACTIVE AND STRATEGIC FIXED INCOME -ACTIVE UNIVERSE

Currency Inception Date Performance Benchmark FTSE Canada Universe Bond Index January 1, 2018 CAD

STRATEGY DESCRIPTION

Our active management approach adapts to changes in the economic, financial and political environments. With a focus on yield enhancement and capital preservation, the strategy aims to maximize the return per unit of risk with a low level of volatility (information ratio equal or greater than 0.50). We use four potential value-added sources and employ four types of analysis (fundamental, technical, sentiment and seasonality) around a well disciplined and structured process that invests in high quality securities. Specific risk metrics are calculated periodically to minimize the default risk, and to maintain the calibration of each strategy within the overall risk budget of the portfolio.

HIGHLIGHTS

| Style | Active, Core |
|-----------------------|------------------------------------------|
| Process | Fundamental top-down, multi-strategy |
| Turnover | Moderate |
| Duration | Benchmark: -1.5 year/+2.5 years |
| Corporate positioning | Underweight BBB and long term |
| Strategy AUM | \$4.4 Billion (As at September 30, 2023) |

INVESTMENT DECISIONS

| | U | Universe Mandates | | | |
|--------------------------------------|--------|-------------------|-----------|--|--|
| | Active | Relative Value | Strategic | | |
| Systematic Bias | 20% | 10% | 70% | | |
| Portfolio Optimization | 10% | 10% | 20% | | |
| Tactical Bias – Short-Term | 70% | 10% | 10% | | |
| Tactical Bias – Short-Term (Overlay) | 0% | 70% | 0% | | |
| Value Added Objective | 0.50% | 1.00% | 0.35% | | |

INVESTMENT APPROACH SUMMARY

Committees

- > Fixed Income Strategy
- > Portfolio Revision
- > Credit
- > Research

4 Types of Analysis

- > Fundamental
- > Technical
- > Sentiment
- > Seasonality

4 Sources of Value Added

> Security Selection:

30% > Duration: > Curve: 30% > Sector Allocation: 30%

Magnitude of the sources of value added varies according to the market environment

WHY INVEST IN THIS STRATEGY

- Consistency and solid performance in different types of market environments
- Strong risk-adjusted returns as reflected by an excellent Information Ratio
- Support yield enhancement ("carry") through asymmetrical investment decisions
- High quality portfolio with conservative approach to corporate bonds selection
- Continuous and rigorous risk management through disciplined investment process

PERFORMANCE (%)

As of December 31, 2023

10%

| PER PERIOD AND CALENDAR YEAR PERFORMANCE | | | | | | | | |
|------------------------------------------|---------|------|------|--------|-------|-------|-------|------|
| | Q4 2023 | YTD | 2023 | 2022 | 2021 | 2020 | 2019 | 2018 |
| Portfolio | 9.21 | 7.40 | 7.40 | -11.99 | -2.28 | 10.32 | 6.78 | 1.82 |
| Benchmark | 8.27 | 6.69 | 6.69 | -11.69 | -2.54 | 8.68 | 6.87 | 1.41 |
| Added Value | 0.94 | 0.71 | 0.71 | -0.31 | 0.26 | 1.64 | -0.09 | 0.41 |
| | | | | | | | | |

ANNUALIZED PERFORMANCE

| | 1 Year | 2 Years | 3 Years | 4 Years | 5 Years | 6 Years | SI |
|-------------|--------|---------|---------|---------|---------|---------|------|
| Portfolio | 7.40 | -2.78 | -2.61 | 0.47 | 1.70 | 1.72 | 1.72 |
| Benchmark | 6.69 | -2.93 | -2.80 | -0.05 | 1.30 | 1.32 | 1.32 |
| Added Value | 0.71 | 0.15 | 0.19 | 0.52 | 0.40 | 0.40 | 0.40 |



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|-----------------|---------------------------------|----------|
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RISK/RETURN ANALYSIS (%)

| | Portfolio | Benchmark |
|------------------------------------|-----------|-----------|
| Annualized return (%) | 1.72 | 1.32 |
| Beta | 1.09 | 1.00 |
| Standard deviation (%) | 6.52 | 5.93 |
| Information ratio | 0.45 | n/a |
| Sharpe ratio (1.75% ¹) | -0.01 | -0.07 |

Composite, Since inception

1. Risk-free Rate of return

PORTFOLIO STRUCTURE - DURATION

| | Portfolio | Benchmark | Difference |
|-----------------------------------|-----------|-----------|------------|
| AVG coupon (%) | 3.48 | 3.24 | 0.24 |
| Yield (%) | 4.12 | 3.94 | 0.18 |
| Adjusted modified duration (Year) | 7.78 | 7.33 | 0.45 |
| Modified Duration by Sector | | | |
| Cash and money market | 0.00 | 0.00 | 0.00 |
| Canada | 3.03 | 2.41 | 0.62 |
| Provincials/Municipals | 2.52 | 3.46 | -0.94 |
| Corporates | 2.22 | 1.46 | 0.76 |
| Modified Duration by Term | | | |
| Short (< 5 years) | 0.63 | 1.12 | -0.49 |
| Mid (5 to 10 years) | 4.05 | 1.92 | 2.13 |
| Long (> 10 years) | 3.10 | 4.29 | -1.19 |

PORTFOLIO POSITIONING (%)²

Sector Allocation

| Sector | ■ Portfolio ■ Be | nchmark | |
|------------------------|------------------|---------|--|
| Cash and money market | 0 | 0 | |
| Canada | 38 | 39 | |
| Provincials/Municipals | 23 | 36 | |
| Corporates | 39 | 25 | |

Curve Positioning

| Duration | ■ Portfolio ■ Benchmar | k |
|---------------|------------------------|---|
| < 5 years | 21 4 | 2 |
| 5 to 10 years | 55 29 | 9 |
| > 10 years | 24 29 | 9 |

Credit Rating Allocation

| Rating | ■ Portfolio ■ Benchmarl | (|
|--------|-------------------------|---|
| AAA | 40 4 | |
| AA | 19 33 | |
| Α | 26 16 | |
| BBB | 14 1 | |

2. Totals may not sum to 100% due to money market holdings or non-rated securities.

PORTFOLIO MANAGEMENT TEAM

| Team member | Role | Experience |
|---------------------------------------|-----------------------------|------------|
| Charles Lefebvre, CFA, FRM | Senior Portfolio Manager | 1994 |
| Luc Bergeron, MSc | Portfolio Manager | 1992 |
| Tan Vu Nguyen, CFA | Portfolio Manager | 1994 |
| Olivier Audette Génier, MSc, CFA | Assistant Portfolio Manager | 2013 |
| Nicolas Vaugeois, MSc, CFA | Portfolio Manager | 2012 |
| Alexandre Cousineau, MSc, CFA, CAIA | Portfolio Manager | 2013 |
| Kon-Yu Lau, CFA, FRM | Senior Portfolio Manager | 1999 |
| Imran Chaudhry, CFA | Senior Portfolio Manager | 2000 |
| Guillaume Bellavance, FICA, CFA, CAIA | Assistant Portfolio Manager | 2021 |

They are supported by two analysts. They also draw on the expertise of the entire fixed income team, which boasts two distinct trading desks in Montreal and Toronto. Investment decisions are made by consensus amongst the investment team.

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