

# FIERA ATLAS GLOBAL COMPANIES STRATEGY

Currency Inception Date Performance Benchmark March 30, 2017 MSCI ACWI Index (CAD) CAD

#### STRATEGY DESCRIPTION

The strategy invests in 25 to 35 companies with strong wealth creation credentials, backed by sustainable and diversified cash flows that will compound over the long-term. The highly experienced team uses a fundamental, bottom-up research driven investment process. The strategy seeks to deliver superior long-term capital growth, with lower risk of capital loss than the broad global equity markets, over a full market cycle.

The strategy is also available with an ethical filter

#### **HIGHLIGHTS**

Decision making	Team-based approach
Style	Quality growth
Process	Fundamental, bottom-up
Turnover	Low
Investment horizon	Over 5 years
Number of holdings	25 to 35
Approach	Benchmark agnostic
Strategy AUM	CA\$2.9 billion (As at March 31, 2025)

### **INVESTMENT PROCESS**

Idea	Financial screens identify companies with stable, expanding economic profits
Generation	Industry reviews identify potential long-term secular trends or structural shifts and the companies that are best placed to exploit these trends and shifts
	Extensive due diligence including analysis and discussions with competitors, customers and suppliers
Fundamental Research	Companies are scored on the four core pillars of Shareholder Wealth Creation: Competitive Advantage, Runways for Growth, Capital Allocation and Cashflow Predictability
	In-depth scenario analysis to derive fundamental return expectations generating a 5-year Total Shareholder Return
Portfolio	Every decision to commit client capital is rigorously discussed, challenged and tested by the entire team
Construction	Hold only the team's highest conviction ideas over the long-term
Risk	Portfolio cashflows sourced from a diverse range of end markets, economic categories and geographies
Management	Robust and documented process for reviewing stocks and decisions

#### WHY INVEST IN THIS STRATEGY

- Highly experienced and collaborative team of global equity investors with a presence across Europe, Asia and Australia
- Portfolio of compelling companies seeking to provide superior returns and downside market resiliency over the long-term.
- Focus on compounding as opposed to multiple expansion to generate returns
- ESG philosophy consistent with our view of extracting high and sustainable profitability
- Wealth Creation Framework part of a methodically applied, philosophically aligned and well-designed fundamental research process

## PERFORMANCE (%)

As of June 30, 2025

PER PERIOD AND CALENDAR YEAR PERFORMANCE									
	Q2 2025	YTD	2024	2023	2022	2021	2020	2019	2018
Fiera Atlas Global Companies Strategy	7.12	5.63	10.62	20.93	-21.30	20.73	38.99	28.70	12.44
MSCI ACWI Index (CAD)	5.73	4.41	28.15	18.92	-12.43	17.53	14.22	20.20	-1.26
Added Value	1.38	1.22	-17.52	2.01	-8.86	3.20	24.77	8.50	13.70

#### ANNUALIZED PERFORMANCE

	1 Year	2 Years	3 Years	4 Years	5 Years	6 Years	7 Years	8 Years	SI
Fiera Atlas Global Companies Strategy	14.33	11.70	15.27	5.63	10.29	12.10	12.19	15.01	15.59
MSCI ACWI Index (CAD)	15.84	19.58	19.57	10.67	13.69	12.45	11.36	11.46	11.30
Added Value	-1.51	-7.88	-4.30	-5.05	-3.41	-0.34	0.83	3.55	4.29

Past performance is not a guarantee or indicator of future results. Inherent in any investment is the risk of loss.

Composite returns, presented gross of management fees.

YTD = Year to Date; SI = Since Inception



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Inception Date	Performance Benchmark	Currency
March 30, 2017	MSCI ACWI Index (CAD)	CAD

### **RISK/RETURN ANALYSIS (%)**

	Portfolio	Benchmark
Annualized return (%)	15.59	11.30
Beta	1.08	1.00
Standard deviation (%)	14.84	11.75
Information ratio	0.55	n/a
Annualized Sharpe ratio (2.10% 1)	0.91	0.78
Annualized Sortino ratio (2.10% <sup>1</sup> )	1.52	1.22
Up-market capture ratio (%)	122.61	n/a
Down-market capture ratio (%)	108.39	n/a

Composite. Since inception 1. Risk-free Rate of return

#### **PORTFOLIO CHARACTERISTICS**

	Portfolio	Benchmark
Liquidity		
Averge Capitalization (\$M)	336,809	1,038,594
Risk		
Debt / Capital	0.28	0.42
Interest Coverage Ratio (LTM)	16.21	7.93
Valuation		
Enterprise Value / EBIT (next year)	26.18	17.38
Enterprise Value / EBIT (next 2 years)	23.31	15.60
Profitability and Growth		
Estimated Revenue Growth, next 2 years (%)	9.56	5.78
Sales – 3Y CAGR (%)	12.02	10.20
Gross Margin (LTM) (%)	61.95	49.27
Operating Margin (LTM) (%)	28.17	15.90
Return on Invested Capital – Using NOPAT (ANN) (%)	11.56	6.03
Number of Securities	28	2,528
Number of Securities Outside Index	5	n/a

Source: Factset

#### PORTFOLIO MANAGEMENT TEAM

Team member	Portfolio Role	Industry Experience
Simon Steele, FCISI	Head of Fiera Atlas Team	1992
Andy Gardner, CFA	Senior Portfolio Manager	2005
Neil Mitchell, CFA	Senior Portfolio Manager	2008
David Naughtin, CFA	Senior Portfolio Manager	2007
Harald Karlsson, CFA	Associate Portfolio Manager	2013
Siobhan Longmore, CFA	Associate Analyst	2016
Sachin Sharma	Client Portfolio Manager	2014

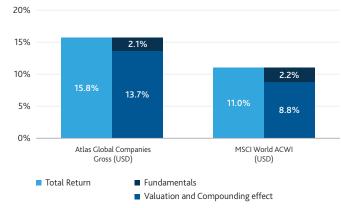
### **COUNTRY ALLOCATION (%)**

Country	■ Portfolio	■ Benchmark	
United States	67.0	64.4	
Europe ex-UK	11.2	11.8	
Japan	8.5	4.9	
United Kingdom	7.7	3.3	
Emerging Markets	4.4	8.8	
Pacific ex-Japan	0.0	3.5	
Canada	0.0	2.8	
Other	0.0	0.4	I
Cash and Futures	1.1	0.0	ı

### **TOP-10 HOLDINGS (%)**

	Security	Sector	Weight
1.	Tradeweb Markets	Financials	6.6
2.	HEICO Corp	Industrials	5.5
3.	Visa	Financials	5.2
4.	OBIC	Information Technology	5.2
5.	Diploma	Industrials	4.9
6.	Veeva Systems	Health Care	4.7
7.	Amazon	Consumer Discretionary	4.7
8.	Synopsys	Information Technology	4.6
9.	Fortinet	Information Technology	4.5
10.	Amphenol	Information Technology	4.1
	Total		49.9

### **FUNDAMENTAL PERFORMANCE SINCE INCEPTION**



The Fundamental Performance Since Inception Chart demonstrates how the underlying fundamentals of earnings and dividends have contributed to the total return.

Past performance is not a reliable indicator of future performance. Source: Bloomberg

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